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Report Generated For: 02/01/2014 - 02/28/2014

Office: All Offices

Area: County, East, North, Pueblo West, South, Southwest County

3/10/2014 12:48:50 PM

## RESIDENTIAL/CONDO/TOWNHOUSE

|   | RESIDENTIAL-Single Family |          | CONDO/TOWNHOUSE |       |    |     |                               | <u>Active Listings</u><br>RESIDENTIAL- |            | <u>Sales Pending</u><br>RESIDENTIAL- |              |    |            |
|---|---------------------------|----------|-----------------|-------|----|-----|-------------------------------|--|------------|--------------------------------------|--------------|----|------------|
| Bedrooms                                |                           | Bedrooms |                 |       |    | Avg | Single Family CONDO/TOWNHOUSE |  |            |                                      |              |    |            |
| Price                                   |                           | 3        | 4+              | Total | 2- | 3   | 4+                            | Total                                  | DOM        | Fr                                   | nd of Month  | Fn | d of Month |
| Range:                                  | 2-                        | J        | ٠.              | Iotai |    | J   | ٠.                            | Total                                  | <b>D</b> 0 |                                      | id of Moridi |    | a or month |
| 0 - 29,999                              | 3                         | 2        | 0               | 5     | o  | 0   | 0                             | 0                                      | 94         | 43                                   | 1            | o  | 0          |
| 30,000 - 39,999                         |                           | 3        | 2               |       | 0  | 0   | 0                             | 0                                      | 95         | 46                                   | 0            | o  | 0          |
| 40,000 - 49,999                         | 3                         | 4        | 2               | 9     | þ  | 0   | 0                             | 0                                      | 97         | 73                                   | 0            | 0  | 0          |
| 50,000 - 59,999                         | 3                         | 3        | 2               | 8     | 0  | 0   | 0                             | 0                                      |            | 66                                   | 2            | 0  | 0          |
| 60,000 - 69,999                         | 1                         | 4        | 1               |       | 0  | 0   | 0                             | 0                                      |            | 67                                   | 1            | 0  | 0          |
| 70,000 - 79,999                         | 0                         | 4        | 0               | 4     | 0  | 0   | 0                             | 0                                      | 173        | 78                                   | 2            | 0  | 0          |
| 80,000 - 89,999                         | 0                         | 3        | 1               | 4     | 0  | 0   | 0                             | 0                                      |            | 61                                   | 1            | 0  | 0          |
| 90,000 - 99,999                         | 2                         | 7        | 2               | 11    | þ  | 0   | 0                             | 0                                      | 157        | 84                                   | 5            | 0  | 0          |
| 100,000 -<br>119,999                    | 2                         | 6        | 1               | 9     | 1  | 0   | 0                             | 1                                      | 178        | 120                                  | 5            | 0  | 0          |
| 120,000 -<br>139,999                    | 1                         | 5        | 7               | 13    | 1  | 0   | 0                             | 1                                      | 97         | 133                                  | 8            | 0  | 0          |
| 140,000 -<br>159,999                    | 0                         | 3        | 6               | 9     | 0  | 0   | 0                             | 0                                      | 167        | 117                                  | 8            | 0  | 0          |
| 160,000 -<br>179,999                    | 0                         | 7        | 5               | 12    | 0  | 0   | 0                             | 0                                      | 147        | 109                                  | 4            | 0  | 0          |
| 199,999                                 | 0                         | 2        | 5               | 7     | 0  | 0   | 0                             | 0                                      | 114        | 99                                   | 6            | 0  | 0          |
| 249,999                                 | 0                         | 1        | 6               | 7     | 0  | 0   | 0                             | 0                                      | 114        | 141                                  | 2            | 0  | 0          |
| 250,000 -<br>299,999                    | 0                         | 1        | 2               | 3     | 0  | 0   | 0                             | 0                                      | 218        | 97                                   | 0            | 0  | 0          |
| 399,999                                 | 0                         | 3        | 1               | 4     | 0  | 0   | 0                             | 0                                      | 231        | 103                                  | 1            | 0  | 0          |
| 400,000 -<br>499,999                    | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 23                                   | 0            | 0  | 0          |
| 500,000 -<br>749,999<br>750,000 -       | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 23                                   | 0            | 0  | 0          |
| 999,999                                 | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 7                                    | 0            | 0  | 0          |
| 1,000,000 -<br>1,249,999                | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 0                                    | 0            | 0  | 0          |
| 1,250,000 -<br>1,499,999<br>1,500,000 - | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 3                                    | 0            | 0  | 0          |
| 1,999,999                               | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 2                                    | 0            | 0  | 0          |
| 2,000,000 -<br>2,999,999<br>3,000,000 - | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 0                                    | 0            | 0  | 0          |
| 99,999,999                              | 0                         | 0        | 0               | 0     | 0  | 0   | 0                             | 0                                      | 0          | 1                                    | 0            | 0  | 0          |
|   | 20                        | 58       | 43              | 121   | 2  | 0   | 0                             | 2                                      | 131        | 1496                                 | 46           | 0  | 0          |

|            |    | Market Analysis<br>Units Sold |       | Type of Financing Analysis For Units Sold |    |                   |             |
|------------|----|-------------------------------|-------|---|----|-------------------|-------------|
| Days       |    | CONDO/TOWNHOUSE               | Total | Financing                                 |    | CONDO/TOWNHOUSE T | <u>otal</u> |
| 0 -        | 5  | 0                             | 5     | Conventional                              | 44 | 0                 | 44          |
| 30         | 3  | O                             | J     | FHA                                       | 25 | 0                 | 25          |
| 31 -       | 31 | 1                             | 32    | VA  | 11 | 1                 | 12          |
| 60         |    |                               |       | Cash                                      | 40 | 1                 | 41          |
| 61 -<br>90 | 11 | 1                             | 12    | Owner Carry<br>1st                        | 0  | 0                 | 0           |
| 91-<br>120 | 21 | 0                             | 21    | Other-See                                 | 1  | 0                 | 1           |
| 121+       | 53 | 0                             | 53    | Remarks                                   |    |                   |             |

| Total New Listings During This Time Frame | 215       |
|---|-----------|
| Median Sold Price                         | \$105,000 |

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| Average Sold Price                                 | \$118,961    |
|--|--------------|
| Average Days on Market                             | 131          |
| Total Sold Dollar Volume RESIDENTIAL-Single Family | \$14,397,232 |
| Total Sold Dollar Volume CONDO/TOWNHOUSE           | \$235,000    |
| Total Home Sales Sold Dollar Volume                | \$14,632,232 |